

## EDC and Its Business

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EDC was established in 1988 as a small firm specialising in rural development and community participation. It subsequently diversified successfully into agricultural policy analysis and irrigation management (1989), area development projects (1990), overseas consulting (1991), the social sectors (1993), environment and host country project implementation (1994), management consulting (1995), and internationally-tendered technical assistance for project preparation (1996). The corporate capability acquired in the process—almost 200 assignments, including short-term and multi-year contracts—represents work done with most of the donor agencies active in Asia, several NGOs, corporations and international institutes, and the Federal and Provincial Planning Departments of Pakistan.

EDC's Managing Director, Tariq Husain, is a graduate of Columbia University, New York, and PhD in economics from the University of Chicago. EDC's strength, demonstrated in a variety of settings and sectors, is that it is a customer-driven, knowledge-based organisation. It has helped its clients with every process in the project cycle, from country strategy and project formulation to implementation and evaluation, and often helped improve the process. And it has conducted research and analysis, including operational research, on its own as well as in collaboration with international centres of excellence. In the process, EDC has worked with and assisted a wide range of businesses, government agencies and non-government organisations in Pakistan and 19 other countries.

## Client Experience

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### ⇒ Bilateral Agencies

Canada: CIDA	Norway: NORAD
Germany: KfW, GTZ	Switzerland: SDC
Japan: JICA	UK: ODA/DFID
Netherlands: DGIS	US: AID

### ⇒ Multilateral Agencies

ADB	UNICEF
IFAD	World Bank
UNDP	

### ⇒ Government Agencies

Government of Pakistan, National Reconstruction Bureau.  
Government of Pakistan, Planning Commission.  
Royal Government of Bhutan, National Planning Commission.  
Pakistan Council for Research in Water Resources.  
Govt. of NWFP, Planning, Environment & Development Dept.  
Government of Punjab, Agency for Barani Area Development.  
Government of Punjab, Planning and Development Board.  
Government of Sindh, Planning and Development Department.  
Government of AJK, Planning and Development Department.

### ⇒ International Centres

CIMMYT (Mexico)	IWMI (Pakistan)
ICIMOD (Kathmandu)	MRCs (Bangkok)
ICOMP (Kuala Lumpur)	RECOFTC (Bangkok)
IIED (London)	UNRISD (Geneva)

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- ⇒ **NGOs, Foundations and Corporations**
- Abbott Laboratories
- ActionAid
- Aga Khan Foundation
- Aga Khan Education Services
- Aga Khan Health Services
- Aga Khan Rural Support Programme
- Asia Foundation
- Citibank N.A
- Civil Society Human and Institutional Development Programme
- IUCN–World Conservation Union
- National Rural Support Programme
- Nestlé
- OXFAM Pakistan
- Rockefeller Foundation
- Sarhad Rural Support Programme (formerly SRSC)
- SmithKline Beecham
- Strengthening Participatory Organisations
- And
- International consulting firms from North America, Europe and Australia

### Country Experience

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- |   |             |            |
|---|-------------|------------|
| ⇒ | Afghanistan | Mexico     |
|   | Bangladesh  | Myanmar    |
|   | Bhutan      | Nepal      |
|   | Cambodia    | Pakistan   |
|   | Ethiopia    | Sri Lanka  |
|   | Ghana       | Tajikistan |
|   | India       | Tanzania   |
|   | Italy       | Thailand   |
|   | Jordan      | Uganda     |
|   | Laos        | Viet Nam   |

### Pakistan Experience

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|---|----------------|--------|
| ⇒ | Northern Areas | AJK    |
|   | NWFP           | Punjab |
|   | Balochistan    | Sindh  |

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## Areas of Expertise

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- ⇒ **Public Sector Reform**  
Change Management and Restructuring  
Decentralisation and Devolution  
Local Level Institutions
  
- ⇒ **Social Development and the Social Sectors**  
Community Based Development  
Poverty Alleviation  
Gender and Women's Development  
Multi-sectoral Social Sector Initiatives
  
- ⇒ **Enterprise and Finance**  
Social Responsibility  
The Informal Economy  
Small Enterprise Development  
Credit and Savings
  
- ⇒ **Agriculture and Rural Development**  
Area Development  
Water Management  
Forestry  
Agricultural and Irrigation Research
  
- ⇒ **Environment and Urban Development**  
Environmental Strategy  
Natural Resources Management  
Wildlife Conservation  
Katchi Abadi Development  
Urban Sanitation
  
- ⇒ **Management Services**  
Human Resources Management  
Training and In-Country Orientation  
Surveys and Statistical Analysis  
Process Management Manuals (ISO 10013)  
Inspirational/Promotional Material Development